Within 600 MILES OF 60% of all U.S. and Canadian Manufacturing and Population

A state big as 1/3 of Italy
JobsOhio Support

The outcome of the rationalization process is reflected in the services and support JobsOhio provides today:

- Site selection services
- Business development incentives
- Workforce recruitment and training support
- Streamline permitting process
- Introduction to service providers
- Long-term partnership for business success

JobsOhio provides comprehensive support to companies looking to invest in Ohio.
Ohio may offer performance-based incentives to assist companies that are locating or expanding operations in Ohio. Funding decisions are based on a number of project factors, including but not limited to job creation, additional payroll, fixed-asset investment commitment, project return on investment, and project location.
Ohio is one of the few states that has all 5 “Game Changers” identified by McKinsey Global Institute: Shale Energy, Big Data Analytics, Advanced Manufacturing, Infrastructure, and Talent
47 Countries with International Investments in Ohio

Everyday, foreign companies are making products that change the world in Ohio, U.S.A.

More than 224,000 workers employed in Ohio by foreign companies.
Italian Corporations and population in Ohio
Ohio: Strong Logistics Infrastructure

- **Location/Destination Hub**
  - Integrated approach to distribution and fulfillment across the state
  - Exempted tax on warehouse and distribution equipment
  - Less than a day’s drive to most OEMS

4th largest interstate highway system. Within 1,000 km or 60% of U.S. and Canadian manufacturing.

- 13 intermodals connected by the 3rd most active rail miles (over 5,000).

- 8 principal ports on Lake Erie and 162 commercial docks with the majority on the Ohio River. Only Great Lakes port with direct, scheduled cargo vessel service to Europe (Port of Cleveland).

- 7 commercial airports and 97 general aviation airports.

Largest presence of foreign trade zones in the Midwest.

---

Confidential | 8
Ohio’s Abundant & Skilled Workforce

Ohio’s workers are:

**Plentiful**
A labor force of nearly 6 million – one of the largest in the country

**Well educated**
200+ higher education institutions that graduate 170,000+ students annually

**Easy to find**
Localized, efficient and available for all aspects of recruitment and development (OhioMeansJobs.com)

**Loyal and hard working**
The “Midwestern work ethic” results in quality products and services

Global Leaders Invested in Ohio
Ohio Has the Complete Business Climate Package

Raw Materials Access
OH #1 U.S. GSP from glass and rubber; #2 GSP products from steel and coatings; #1 plastics employment

Energy
30% lower than PA and 9% lower than MI on natural gas price

Logistics
Ohio has one-day access to 60% of U.S. population

Wages
Ohio 5-10%. Less than U.S. average

Industrial Lease Rates
34% Less than U.S. average

Real Estate
All Ohio metros construction costs less than U.S. average