

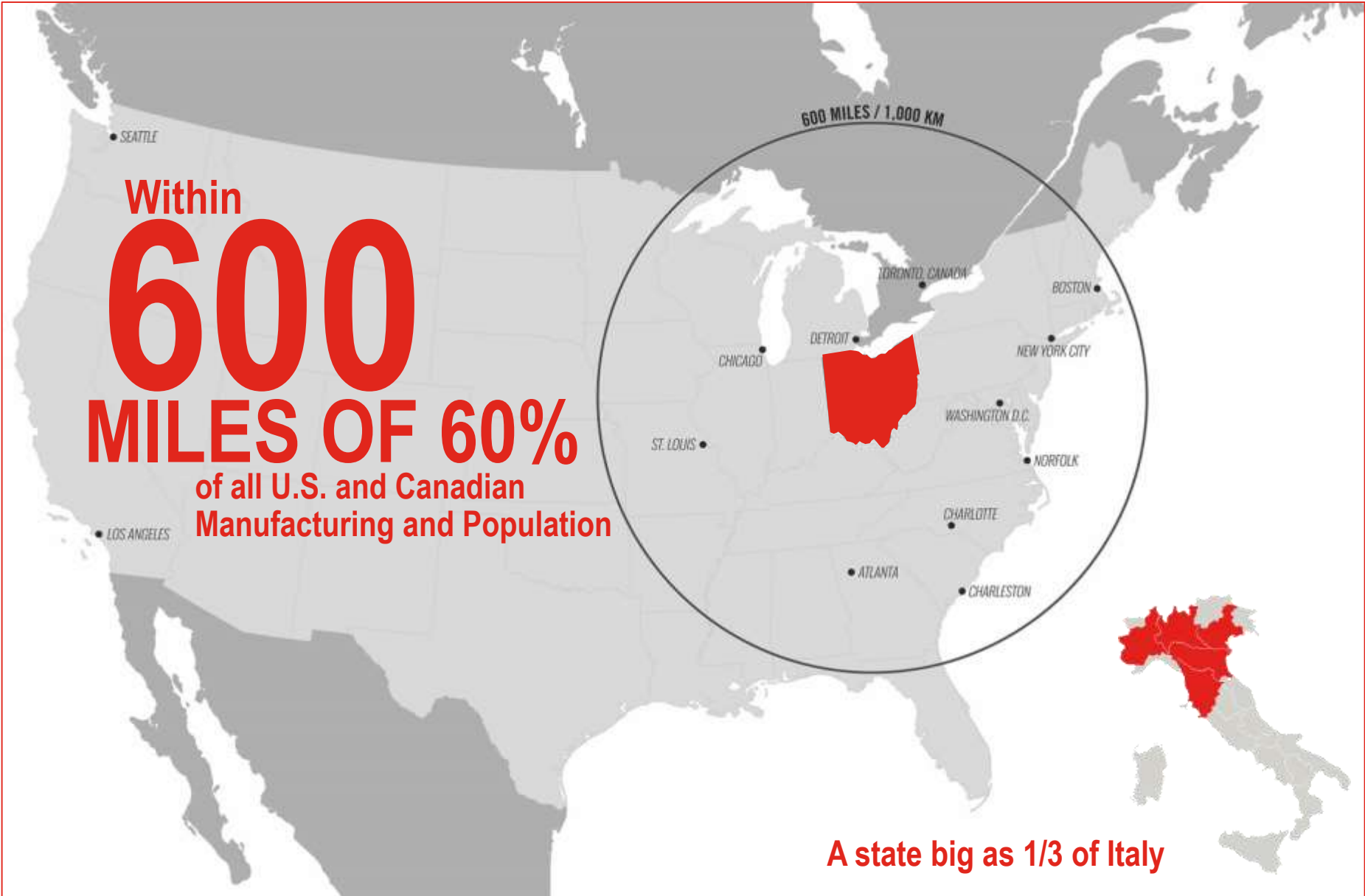


**Ohio**

**A Home in Ohio**



**JobsOhio**

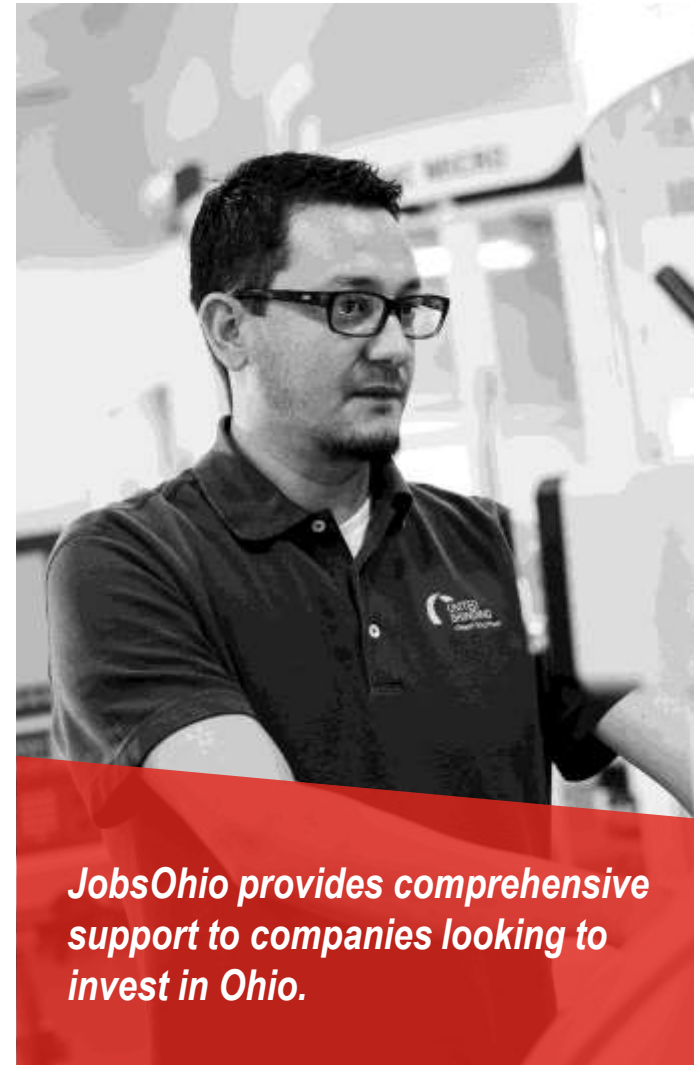


# JobsOhio Support

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The outcome of the rationalization process is reflected in the services and support JobsOhio provides today:

- ✓ Site selection services
- ✓ Business development incentives
- ✓ Workforce recruitment and training support
- ✓ Streamline permitting process
- ✓ Introduction to service providers
- ✓ Long-term partnership for business success



# JobsOhio Programs



*At JobsOhio we are focused on making Ohio more competitive by responding to the current and expected demands of businesses. New programs have been established that compliment the state offered programs.*

## JobsOhio Programs

- ✓ Economic Development Grant
- ✓ Growth Fund Loan
- ✓ Research & Development Center Grant
- ✓ Revitalization Program
- ✓ Workforce Grant

## State of Ohio Programs

- ✓ Job Creation Tax Credit
- ✓ Data Center Tax Abatement
- ✓ Loan & Bond Funds

Ohio may offer performance-based incentives to assist companies that are locating or expanding operations in Ohio. Funding decisions are based on a number of project factors, including but not limited to job creation, additional payroll, fixed-asset investment commitment, project return on investment, and project location.

# JobsOhio: 9 Industries



*Ohio is one of the few states that has all 5 “Game Changers” identified by McKinsey Global Institute: Shale Energy, Big Data Analytics, Advanced Manufacturing, Infrastructure, and Talent*

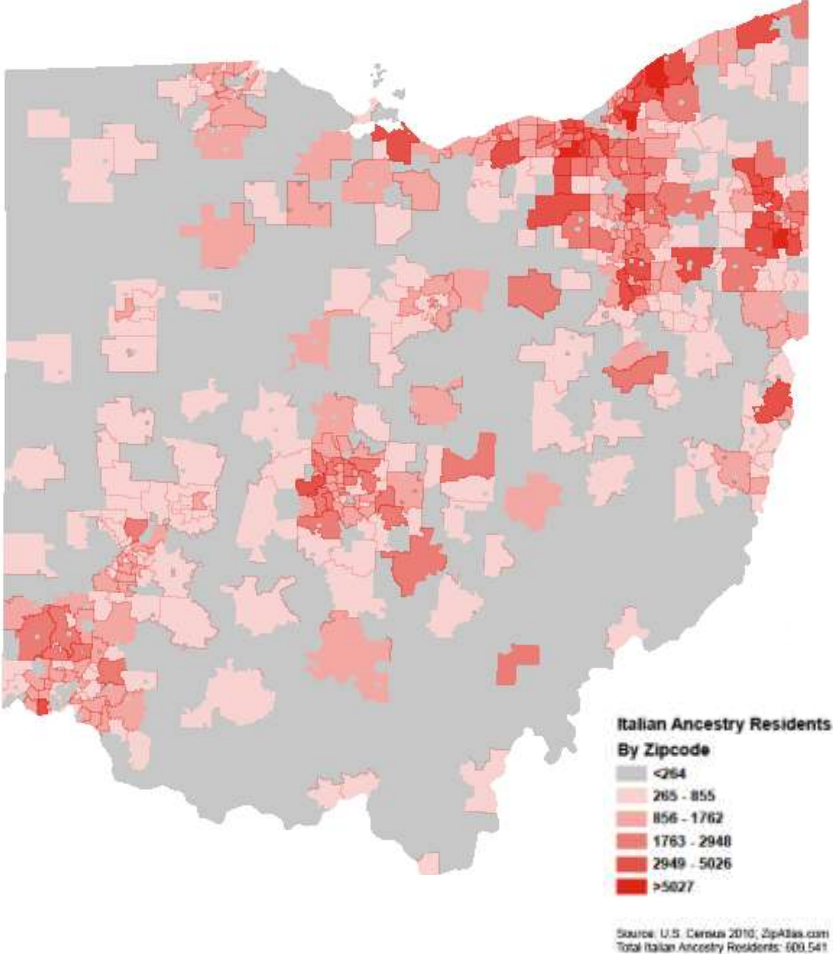


- Sectors of Focus:**
1. Advanced Manufacturing
  2. Aerospace & Aviation
  3. Automotive
  4. BioHealth
  5. Information Technology
  6. Shale Energy & Petrochemicals
  7. Financial Services
  8. Food Processing
  9. Distribution & Logistics

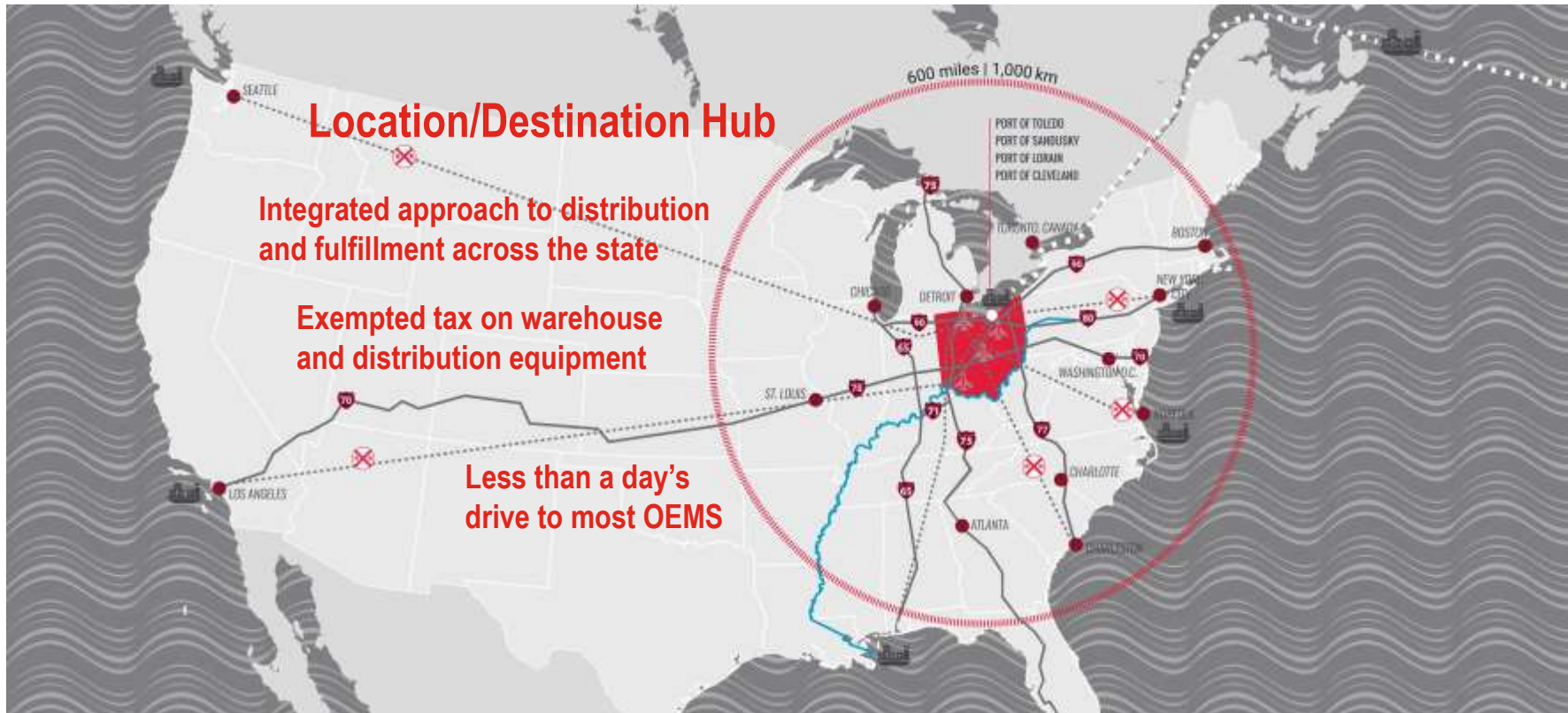
# 47 Countries with International Investments in Ohio



# Italian Corporations and population in Ohio



# Ohio: Strong Logistics Infrastructure



4th largest interstate highway system. Within 1,000 km or 60% of U.S. and Canadian manufacturing.



13 intermodals connected by the 3rd most active rail miles (over 5,000).



8 principal ports on Lake Erie and 162 commercial docks with the majority on the Ohio River. Only Great Lakes port with direct, scheduled cargo vessel service to Europe (Port of Cleveland).



7 commercial airports and 97 general aviation airports.



Largest presence of foreign trade zones in the Midwest.



# Ohio's Abundant & Skilled Workforce

## Ohio's workers are:

### Plentiful

A labor force of nearly 6 million – one of the largest in the country

### Well educated

200+ higher education institutions that graduate 170,000+ students annually

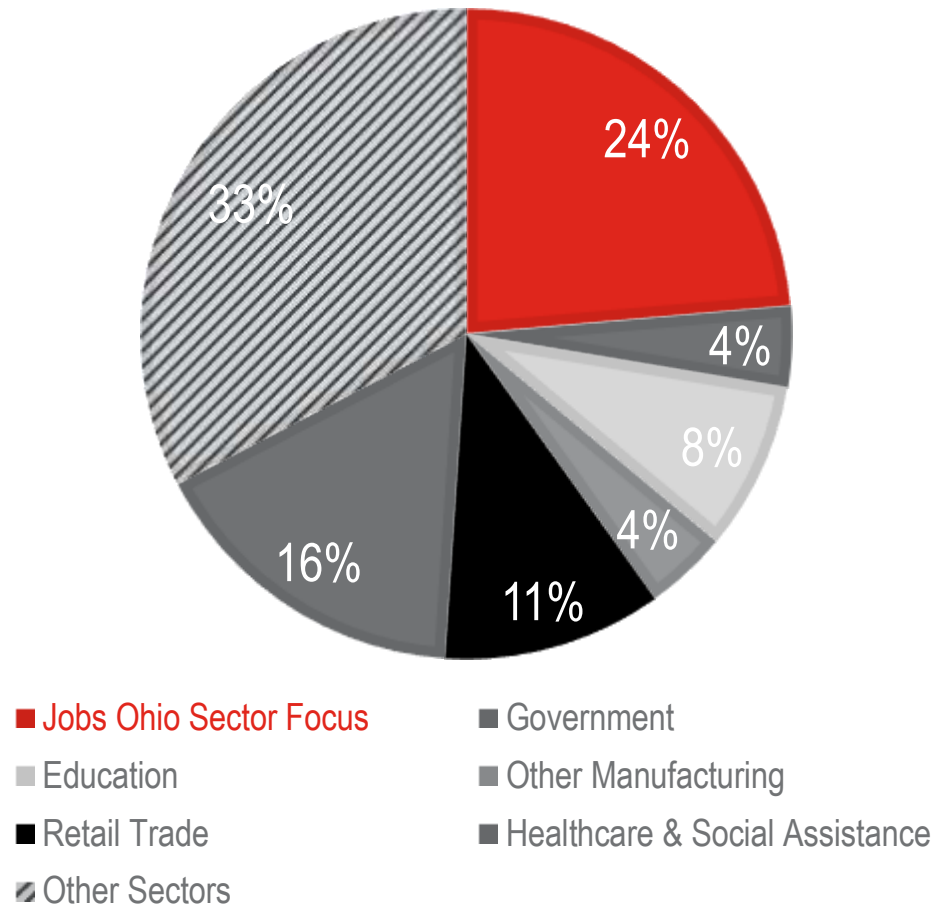
### Easy to find

Localized, efficient and available for all aspects of recruitment and development (OhioMeansJobs.com)

### Loyal and hard working

The "Midwestern work ethic" results in quality products and services

## OHIO EMPLOYMENT 5.7 MILLION JOBS



Headquarters and Back Office are not included in this chart  
\*Other Sectors: Agriculture, Construction, Entertainment, Food Services, Forestry, Real Estate, and Recreation  
Sources: U.S. Bureau of Economic Analysis, Moody's Analytics, Cleveland State University, Center for Economic Development, LAUS

Source: U.S. Bureau of Labor Statistics, EMSI Analyst

# Global Leaders Invested in Ohio



# Ohio Has the Complete Business Climate Package



## Raw Materials Access

OH #1 U.S. GSP from glass and rubber;  
#2 GSP products from steel and  
coatings; #1 plastics employment

## Energy

30% lower than PA and 9% lower  
than MI on natural gas price

## Logistics

Ohio has one-day access  
to 60% of U.S. population

## Wages

Ohio 5-10%. Less  
than U.S. average

## Industrial Lease Rates

34% Less than U.S. average

## Real Estate

All Ohio metros construction  
costs less than U.S. average